

Twin-customer analysis

Who are your potential customers?

How large or small are your potential customers by turnover and number of employees?

What industries are your potential customers in?

Where in the Nordic region are your potential customers?

What does your potential customers do?

The twin-customer analysis gives you answers to all these questions and you will get a unique prospect list with information about who your customers' twins are.

WORKFLOW:

Upload of your customer records → Analysis → Processing → Twin customer analysis → Final result: Prospect list

FINAL RESULT

The results include the following information:

Company name, address, postal code, visiting address, city, business ID/VAT no., phone, fax, e-mail, URL, year of establishment, parent company, industry description, industry code, turnover, number of employees, revenues, name of decision-makers.

Largestcompanies can also help you to clean up and update your customer and prospect records.

- Avoid having old data
- You get a more efficient sales force
- Get access to e-mail addresses for executives for use in your own lead campaigns

Largestcompanies makes a customer analysis and you get a clear picture of how your customers looks like today.

- Classification of your customers according to your directives
- Status of your records
- Turnover, number of employees, industry, county, etc.

The choices are almost unlimited.

Where in the Nordic region are your potential customers?

What does your potential customers do?

The twin-customer analysis gives you answers to all these questions and you will get a unique prospect list with information about who your customers' twins are.

Please contact us for a quotation!

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